

**AMENDMENT NO. 2**  
**CONSULTING SERVICES AGREEMENT FOR RFQ 2021-12**  
**LEGISLATIVE LIAISON**

This amendment made and entered into this 5<sup>TH</sup> day of **September 2023**, hereby amends Contract Legislative Liaison Services (“Contract”), dated October 4, 2021 by Wakulla County, Florida (“County”) and CAS Governmental Services, INC. (“Contractor”).

**WITNESSETH**

**WHEREAS**, the County entered into a Legislative Liaison Services Contract, for legislative consulting services with external government agencies and officials as assigned or as need, with Contractor on October 4, 2021; and

**WHEREAS**, in accordance with Section 1.0 Term, the Original Contact term shall be for a period of one (1) year from October 4, 2021 through October 3, 2022. This agreement may be renewed for three (3) additional one (1) year periods upon agreement in writing and executed by both parties and upon an advance notice of ninety (90) days; and

**WHEREAS**, On September 6, 2022, the Board approved the first Amendment to this agreement with CAS Governmental Services, Inc. extending the term through October 3, 2023; and

**NOW THEREFORE**, in consideration of ten dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties’ consent and agree to the following:

**SECTION 1: TERM.**

In accordance with Section 1.0 of the Original Agreement, the Contractor and County hereby agree to extend the term of the Original Agreement for one (1) year, through and including October 3, 2024.

**SECTION 2: MISCELLANEOUS.**

A. This Amendment is solely for the benefit of the parties and no right or cause of action shall accrue to or for the benefit of any third party that is not a formal party hereto. Nothing in this Amendment, express or implied, is intended or shall be construed to confer upon or give any person or corporation other than the parties any right, remedy, or claim under or by reason of this Amendment or any provisions or conditions of it; and all of the provisions, covenants, and conditions herein contained shall inure to the sole benefit of and shall be binding upon the parties.

B. The validity, construction, and performance of this Amendment shall be governed by the laws of the State of Florida.

C. If any portion of the Amendment, the deletion of which would not adversely affect the receipt of any material benefit by either party, is for any reason held or declared to be invalid

or unenforceable, such determination shall not affect the remaining portions of this Amendment. If this Amendment or any portion of this Amendment is held or declared to be inapplicable to any person, property or circumstance, such determination shall not affect its applicability to any other person, property or circumstance.

D. This Amendment shall become effective when it is last approved and executed by the parties.

E. All other provisions of the Original Agreement not amended herein shall remain in full force and effect.

**THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK**

IN WITNESS WHEREOF, the parties have set their hands and seals this 5<sup>th</sup> day of Sept., 2023.

ATTEST:

**WAKULLA COUNTY, FLORIDA**

Greg James, D.C.  
Greg James  
Clerk



Approved as to form:

Heather J. Encinosa  
Heather J. Encinosa  
County Attorney

By Ralph Thomas  
Ralph Thomas  
Chair

Date: 9-5-23

Signed, sealed and delivered  
in the presence of:

**CAS Governmental Services, INC.**

\_\_\_\_\_  
Signature

By Connie Vanassche  
Name:  
Title: President

\_\_\_\_\_  
Print Name

Date: September 18, 2023

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name

**CAS Governmental Services, LLC**  
Communication Advocacy Specialists

***Governmental – Legislative Services – Grants – Special Funding***

P.O. Box 210623 • Royal Palm Beach, Florida 33421-0623  
Telephones: 561.512.0089 • 850.228.1296 • Fax: 866.929.8006

December 5, 2023

Mr. Richard E. Coates, Esq.  
Tidewater Consulting, Inc.  
115 East Park Avenue, Unit 1  
Tallahassee, Florida, 32310

**RE: Letter of Engagement**

Dear Mr. Coates:

Thank you for your assistance with CAS Governmental Services, LLC (CASGSLLC) working on behalf of our client base.

We greatly appreciate Tidewater Consulting, Inc., both you and Shelley. It is our desire to continue this working relationship, during the 2024 Legislative Session and Committee Weeks to accomplish goals, appropriations and legislation for the clients of CASGSLLC. CASGSLLC and Tidewater Consulting, Inc. agree that CASGSLLC desire this engagement to not only acquire assistance during the time frames shown in this letter but to also seek out the potential of a long-term relationship for both firms to work together on CASGSLLC projects.

This letter shall serve as a Letter of Engagement between CAS Governmental Services, LLC (CASGSLLC) Ms. Connie C. Vanassche, President, and Mr. James Spratt, Vice President and Tidewater Consulting, Inc. Mr. Richard E. Coates, Esq, and Ms. Shelley B. Green for the 2024 Legislative Session and Legislative Committee Weeks and appropriate time associated with this session.

Tidewater Consulting, Inc. Mr. Richard Coates/Ms. Shelley Green shall abide with all appropriate laws and rules governing lobbyists duties, filing of required reports and provide all appropriate insurance pursuant to the parameters of their firm. CASGSLLC may suspend or cancel this letter of engagement with 15 days written or e-mail notice. Should a suspension or cancellation be made, CASGSLLC agrees to compensate Tidewater Consulting, Inc. for work completed or substantially complete.

The fee for services for terms covered in this letter of engagement shall be Twenty thousand dollars (\$20,000.00) and shall be invoiced monthly at the rate of \$4,000.00 each in January, February, March, April and May 2024.

  
Initial:

  
Initial:

Tidewater Consulting, Inc. agrees with "non-compete" with any clients under agreement/contract with CASGSLLC at the time of this engagement and shall not seek out, work for any of those listed on Attachment A or any client that may come to a contract status with CASGSLLC during a period of two Legislative Sessions without written permission from CASGSLLC excepting any mutual clients that both firms are already under agreement with.

It is understood by the parties that the Letter of Engagement is not exclusive.

Sincerely,

**CAS GOVERNMENTAL SERVICES, LLC**



Connie C. Vanassche  
President

C: J. Spratt  
file

**Please sign and date where indicated below and return:**

For Tidewater Consulting, Inc.

  
\_\_\_\_\_  
Signature:

President

\_\_\_\_\_  
Title:

November 20, 2013  
\_\_\_\_\_  
Date:

CAS Governmental Services, LLC

Tidewater Consulting, Inc.

Letter of Engagement

Attachment A

City of Bartow

City of Belle Glade

City of Moore Haven

City of Okeechobee

City of Wauchula

City County Public Works Authority (Glades County/City of Moore Haven)

Glades County Board of County Commissioners

Hardee County Board of County Commissioners

Okeechobee County Board of County Commissioners

Okeechobee Utility Authority

Town of Pembroke Park

Wakulla County